

## INDUSTRY

Wholesale Distribution  
Manufacturing

## SUBSIDIARIES

3

## USERS

20

## SYSTEMS REPLACED

QuickBooks, Fishbowl, Excel,  
SharePoint, Docuware

## OTHER SOLUTIONS CONSIDERED

Epicor, Exact, Plex Systems, Sage

## NETSUITE PRODUCTS IMPLEMENTED

NetSuite OneWorld  
Accounting and Finance  
Work Orders and Assemblies  
Purchasing  
Inventory

ORACLE NETSUITE  
Solution Provider

**“NetSuite can grow with us. I feel like we’ve just scratched the surface of what NetSuite can do.”**

Tactical Medical Solutions, Inc.



Tactical Medical Solutions needed a platform that could be implemented quickly at a predictable cost to meet the growing demand for its innovative medical products and trauma kits leveraged by first responders, law enforcement and the military, as well as a burgeoning civilian business.



### SPEED AND PREDICTABLE COSTS

Swayed by NetSuite’s superior customization capabilities, UI, and an agile accelerated implementation plan that gave firm predictable costs, Tactical Medical chose NetSuite over Epicor, going live in four months. NetSuite now manages two businesses, 20,000 customers and 50 custom orders daily across 30 countries.



### DATA ACCESS ANYWHERE, ANYTIME

Saved searches allow real-time access to data on orders and inventory, while cloud-based access enables sale representatives to reliably serve customers in the field, and robust reporting eases compliance with annual FDA audits. NetSuite provides a platform for efficiency and growth.



### FUTURE-PROOF GROWTH PLATFORM

With end-to-end visibility of operations a key goal, Tactical Medical implemented both NetSuite WMS and Payroll functionality, additionally integrating both EDI and ecommerce functionality as it seeks to streamline order and delivery for its professional clients and increase international and civilian businesses.